

The 21 Behavioral Scales

Basic Definitions



Proactivity (Pro)

The need to set, achieve and exceed goals.

Autonomy (Aut)

The need to think and act independently.

Self-Confidence (S-Cfd)

The desire to express faith in one's ability to act and be successful in those actions

Dominance (Dom)

The desire to take control whenever and wherever possible.

Aggression (Agg)

The desire to be assertive, act quickly, and be competitive.

Personal Adjustment (P-Adj)

The skills and mindset to effectively handle stress and pressure.

Endurance (End)

The ability to persist with any task through to its completion.

Change (Cha)

The need for variety and constant newness in one's experience.

Creativity (Cre)

The ability to think and act innovatively.

Order (Ord)

The need for order and structure, routines and schedules.

Emotional Support (ES)

The need to be noticed, receive acknowledgement, and obtain a positive reaction from others.

Military Leadership (ML)

The deep sense of duty and obligation to a cause or authority.

Support (Sup)

The need to provide nurture and support to others.

Self-Critical (S-Cr)

The need to focus on one's faults and weaknesses rather than their strengths.

Criticality (CY)

The desire to be critical of people and things, and to pick them apart in great detail.

Networking (NW)

The need to establish and maintain numerous relationships.

Submissiveness (Sub)

The desire to conform and defer to others.

Mentoring (Men)

The desire to help others develop their skills and abilities.

Exhibition (Exh)

The desire to be the center of attention.

Self-Control (S-Cn)

The need to manage one's own impulses.

Free Spirit (FS)

The desire to pursue fun, be spontaneous, playful and sometimes push limits.